

## **Minutes for the Meeting of the Labor Day Retreat Committee of the Business Law Section of the Florida Bar at the Winter Meetings**

Wednesday, January 22, 2025, 1:00 p.m. – 3:00 p.m.

Jennifer Morando, Chair  
Andrew Layden, Vice-Chair  
Jim Moon, Second Vice-Chair

### **I. Welcome & Introductions**

Andrew Layden introduced Committee leadership and meeting attendees introduced themselves. Attendance was taken by QR code.

### **II. Review of 2024 Labor Day Retreat**

- A. Review of Budget/Actuals**
- B. Feedback**

Andrew Layden reviewed the financial results of the 2024 LDR, which was a resounding success financially compared to previous retreats. The budget was a loss of approximately \$85k and actual was profit of approximately \$100 – with positive budget to actual variance of approximately \$85k.

As to feedback, there was discussion about some of the CLE offerings being more like infomercials and less substantive. There was discussion about getting the substantive committees involved in the CLE process and imbedding sponsors on panels etc. rather than giving sponsors carte blanche on CLE offerings. There was significant discussion on how to accomplish this, including setting firm deadlines for sponsorship presentations and approvals, giving rights of first refusal to previous sponsors but need to be clear about sponsorship levels and what sponsors receive.

As to sponsorship, there was discussion about how to broaden the scope of the sponsorship base beyond the typical law firms, fiduciaries, and lawyer service providers like court reporters.

### **III. 2025 Labor Day Retreat**

- A. Budget**
- B. Formation of LDR Committee**
- C. Sponsorship Volunteers**
- D. Logos**
- E. Other issues and ideas**

For the 2025 LDR, there was significant discussion about how to improve upon the CLE and Sponsorship processes. The Committee formed 3 sub-groups: (1) Sponsorship, (2) CLE, and (3) Retreat to focus on specific areas, and Mr. Layden will take the lead setting up bi-weekly calls on these issues.

**Minutes for the Meeting of the Bankruptcy/UCC Committee  
of the Business Law Section of the Florida Bar at the Annual Meeting**

Saturday, August 31, 2024, 1:00 p.m. – 3:30 p.m., TBD

As for pricing, there was a discussion about the significant increases in attendee and sponsorship prices in 2024. The Committee believes no increases or incremental increases will be appropriate for 2025.

**IV. Future Meetings**

- Annual Florida Bar Convention – June 25-29, 2025 at The Boca Raton, 501 East Camino Real, Boca Raton, FL